

**MEDIA RELEASE**  
**5 May 2010**

**PHILLIP CAPITAL MANAGEMENT AND PROVIDEND LAUNCH NEW FUNDS THAT  
PROVIDE ACCESS TO GLOBAL EXCHANGE-TRADED FUNDS AND MUTUAL  
FUNDS**

1. Phillip Capital Management (S) Ltd (“PCM”) and Providend Ltd (“Providend”) have just launched the Phillip-Providend Pi Global Portfolios, which comprises the Pi-5 Global Portfolio and the Pi-7 Global Portfolio. The new Portfolios allow retail investors to gain access to global investment instruments, mainly exchange-traded funds (“ETFs”) and mutual funds, which are generally inaccessible through local platforms or are offered only through costlier international platforms such as overseas brokerage firms and private banks.

2. The two new Portfolios are structured as retail unit trusts with PCM as the Fund Manager and Providend as the Sub-Adviser. PCM, as Fund Manager, is the investment manager of the two funds with Providend advising PCM on asset allocation as well as recommending specific instruments required to implement the strategies.

3. Providend has been instrumental in advising on the structuring and optimal strategic asset allocation of the two new Portfolios, in order to tailor to the investment objectives and policies of the Portfolios’ clients. Using a combination of active (Funds) and passive (“ETFs”) investment instruments sourced globally, the Phillip-Providend Pi Global Portfolios are now available to help retail investors achieve their financial objectives.

4. The two new Portfolios offer the benefits of global diversification, and offer underlying asset cost savings to the retail investor through their choice of Exchange Traded Funds (“ETFs”) (also known as Index Funds) as the primary investment instrument of choice. ETFs offer natural diversification because they buy a basket of index-linked stocks, and offer lower management fees compared to actively-managed unit trusts. Where suitable ETFs are not available for certain asset classes or regions,

actively-managed funds will then be chosen instead. This approach, with its lower overall underlying asset costs, translates into potentially higher returns to the end investor.

5. The Phillip-Providend Pi Global Portfolios are only open to Providend's clients who have gone through their financial planning process.

6. On the Pi-5 Global Portfolio

This portfolio's investment objective aims to achieve medium to long term capital appreciation, in line with the respective asset class/market performance. This portfolio is suited for clients with a moderate risk profile and a long investment time horizon and needs to accumulate to meet their financial goals. The initial model portfolio is:

	<u>Initial Model Percentage Allocation</u>
<u>Global bonds</u>	<u>40</u>
<u>Global equities</u>	<u>50</u>
<u>Commodity</u>	<u>10</u>

7. On the Pi-7 Global Portfolio

This portfolio's investment objective aims to achieve medium to long term capital appreciation, in line with the respective asset class/market performance. This portfolio is suited for clients with a higher risk profile and a long investment time horizon. The initial model portfolio is:

	<u>Initial Model Percentage Allocation</u>
<u>Global bonds</u>	<u>15</u>
<u>Global equities</u>	<u>75</u>
<u>Commodity</u>	<u>10</u>

## Fund Features

### 7. Fees and Charges

#### 7.1. Pi-5 Global Portfolio

<b>Charges and Fees Payable by Holder</b>	
Preliminary Charge	Currently nil. Maximum 5%.
Realisation Fee	Currently nil. Maximum 5%.
Switching Fee*	Currently nil. Maximum 1%, subject to a minimum of SGD25.

<b>Fees payable by Sub-Fund to Managers and Trustee</b>	
Annual management fee	Currently 1.5%. Maximum 1.5%.
Annual trustee fee	Currently 0.09%. Maximum 0.1%, subject to a minimum of S\$10,000 per annum.

#### 7.2. Pi-7 Global Portfolio

<b>Charges and Fees Payable by Holder</b>	
Preliminary Charge	Currently nil. Maximum 5%.
Realisation Fee	Currently nil. Maximum 5%.
Switching Fee*	Currently nil. Maximum 1%, subject to a minimum of SGD25.

<b>Fees payable by Sub-Fund to Managers and Trustee</b>	
Annual management fee	Currently 1.5%. Maximum 1.5%.
Annual trustee fee	Currently 0.09%. Maximum 0.1%, subject to a minimum of S\$10,000 per annum.

8. “We are glad to have Providend as a partner in these Portfolios,” said Jeffrey Lee, Managing Director and Chief Investment Officer of Phillip Capital Management. “We share similar investment philosophies, such as the belief that one should search globally for the best investments, and to protect the client from excessive downside risk while achieving for them a reasonable level of returns. I am certain in this case one plus one will equal three, if not more.”

9 “The Phillip-Providend Pi Global Portfolios is a milestone. It embodies Providend’s relentless pursuit towards excellence in always looking after our clients’ interest,” added Christopher Tan, Chief Executive Officer of Providend Ltd. He is confident that the Portfolios provide a good long-term investment solution for clients, whom Providend call family.

For more information on the fund or to view the prospectus, please visit <http://www.phillipcapitalmanagement.com.sg>.

---

## **About Phillip Capital Management**

Phillip Capital Management holds a capital markets services licence for fund management, and provides fund management and investment advisory services to both institutional and retail clients. It is a member of PhillipCapital, an integrated financial services group established in 1975, providing a comprehensive range of financial services to retail and institutional customers. Today, PhillipCapital is firmly established in the financial hubs of Singapore, United Kingdom, France, Japan, China, Hong Kong SAR, Malaysia, Thailand, Indonesia, Sri Lanka and Australia.

Incorporated locally in September 1999, Phillip Capital Management has been managing collective investment schemes and/or discretionary funds in Singapore since 2000 and offers discretionary investment management and advisory services. The company's funds have won many awards awarded by Standard and Poor's and Edge-Lipper over the years, and is proud to be named Best Equity Fund Group over 3 years by the Edge-Lipper Singapore Funds Awards held in 2005 and 2006. Phillip Capital Management currently manages unit trusts in the equities and fixed income space, and is well-known for its money market funds, of which the Phillip Money Market Fund is among the largest in Singapore.

## **About Providend Ltd**

Providend is licensed by the Authority since 2003 to provide financial advisory services in securities, collective investment schemes and structured deposits. It is a fee-only financial adviser and investment manager and does not take commissions for the instruments and products transacted in connection with its advice. Clients are therefore assured that there will be minimal or no conflict of interest in the advice given. As part of its strategy, the Sub-Adviser will recommend brokers and instruments with lower transaction costs, which in turn translates into better investment returns.

Providend is not tied to any financial institutions and is majority owned by the executive directors and management. This means an extremely low turnover of key staff and stable long-term relationships with clients.

Providend has been advising clients on their investment portfolios since 2003 and has a team of committed and experienced investment team which is supported by a very experienced and competent investment committee.

The company began by managing their client investment portfolios on an advisory basis. In October 2008, Providend launched the Global Retirement Income Strategy Fund, the Global Growth Strategy Fund and the Alpha Fund, which are sub-funds collectively under the umbrella structure of the Providend Global Portfolios Fund, and which is a restricted authorised scheme available only for accredited investors. Providend manages the Providend Global Portfolio Fund and the underlying sub-funds under its exempt fund manager status.

Providend is also an external asset manager for UBS, Clariden Leu and BNP Paribas Fortis, which are among the world's largest private banks. It has also been appointed as an institutional investment manager for several entities.

To-date, it is managing about S\$200 million for its various institutional and individual clients.

---

**For media queries, please contact**

Ms Kenice Tay  
Head, Marketing Communications  
Phillip Securities Pte Ltd  
Tel: (65) 6531 1724  
Email: kenicetaylh@phillip.com.sg

Ms Karen Tan  
Marketing Executive  
Phillip Capital Management (S) Ltd  
Tel: (65) 6538 3638  
Email: karentanmx@phillip.com.sg

---

**Important Notice and Disclaimer:**

This information is for general information only. It does not constitute an offer or solicitation to subscribe for the product mentioned. It does not have any regard to your specific investment objectives, financial situation and any of your particular needs. The information is based on certain assumptions, information and conditions available at the date of this document and may be subject to change at any time without notice. Accordingly, no warranty whatsoever is given and no liability whatsoever is accepted for any loss arising whether directly or indirectly as a result of you acting based on this information. The value of units and the income from them, if any, may fall as well as rise. Investments are subject to investment risks including the possible loss of the principal amount invested, and are not obligations of, deposits in, or guaranteed or insured by PCM or Providend or any of their subsidiary, associate or affiliate or distributors of the fund. Past performance figures as well as any projection or forecast used in this material, are not necessarily indicative of the future or likely performance of such funds. You may wish to seek advice from a financial adviser before making a commitment to purchase the investment products mentioned. In the event that you choose not to seek advice from a financial adviser, you should consider whether the investment product is suitable for you. Investors should read the prospectus before deciding to subscribe for units in the fund. All applications for units in the fund must be made on application form accompanying the prospectus (available from Phillip Capital Management or [www.phillipcapitalmanagement.com.sg](http://www.phillipcapitalmanagement.com.sg) or any of the distributors of the fund).